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Project Overview: Improving Patient Wait Times at Horizon Medical, PC

Business Unit:

Horizon Medical, PC

Detailed Problem / Opportunity Statement:

Horizon Medical, PC conducted a patient satisfaction survey, highlighting patient wait times as a pivotal area of dissatisfaction. After in-depth analysis with a study group comprising patients, staff, and physicians, it was discerned that the average wait times stood at 20 minutes. The study group concluded that a 10-minute wait time would significantly enhance patient satisfaction.

Project Goal:

Over the next 90 days, aim to cut down the average patient wait time from 20 minutes to 10 minutes.

Implementation & Significant Changes:

1. System Analysis & Discussion with Staff:

- Engaged staff in meetings to:
 - Examine the existing system monitoring patient wait times.
 - Understand the capabilities of the Electronic Health Record (EHR) system concerning wait time tracking.
 - Pinpoint the primary reasons behind extended patient wait times.
 - Debate and define the ideal wait times based on the type of the visit, e.g., chronic vs. acute.
- **Benefit:** These discussions provided clarity on current bottlenecks and set clear expectations for acceptable wait times based on the type of consultation.

2. Enhancement of EHR System:

- Implemented mechanisms within the EHR system to track patient wait times meticulously.
- **Benefit:** Accurate tracking enabled data-driven decisions and continuous monitoring for improvements.

3. Improved Patient-Clinic Communication:

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- Introduced various communication methods between the clinic and patients to minimize registration delays:
 - Dispatched visit reminders through texts, emails, and phone calls.
 - Verified patient demographic information.
 - Expedited the collection of Co-Pays, when applicable.
- **Benefit:** Enhanced communication ensured patients were well-informed and prepared, leading to a streamlined registration process.

4. Standardization of Wait Times:

- Established a generic wait time system based on recognized standards of care.
- **Benefit:** The standardized system provided consistency in patient experience and allowed staff to set clear expectations.

5. Stakeholder Engagement & System Implementation:

- Conferred with physicians and staff to:
 - Discuss the new system's relevance, reliability, and measurability.
 - Secure comprehensive acceptance and buy-in.
- Executed the implementation of the new wait times system.
- **Benefit:** Engaging stakeholders ensured smoother transition and adoption of the new system, while its implementation paved the way for tangible improvements in wait times.

Realized Return on Investment (ROI):

- **Elevated Customer Experience:** Achieved a 75% increase in customer satisfaction, specifically related to patient wait times.
- **Boosted Staff Morale:** Enhanced staff morale due to the positive feedback and streamlined experience concerning wait times.
- **Financial Upside:** Recognized a 15% growth in clinic revenue, attributed to reduced wait times and increased patient visits.

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- **Optimized Operational Efficiency:** Successfully brought down patient wait times to an average of 10 minutes per visit.

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